1Q 2021 Earnings Release

# HYUNDAI HEAVY INDUSTRIES HOLDINGS



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# **1Q 2021 Earnings Release**

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- 4. Financial Ratio

[Appendix]



# 1. Summary of Financial Results (1/3)



- Sales increased 31.8% QoQ due to Improved market conditions in refinery and construction equipment sectors.
  - Refinery sector has improved dramatically due to rising oil prices, improved refining margins and a strong lubrication market.
  - Construction equipment sector recorded the largest quarterly sales and operating profit since the spin-off

'21.1Q '20.4Q **'20.1Q** QoQ YoY 6.075.5 31.8% 6.3% 4,611.0 5.716.3 Sales **Operating Profit** 534.3 Turned to Profit Turned to Profit (315.3)(487.2)Turned to Profit **OPM** 8.8% Turned to Profit -6.8% -8.5% Non-operating Income (146.7)(185.0)(116.5)Interest income (net) (58.7)(51.1)(47.0)Gains and losses on 75.6 (37.0)(50.5)Foreign exchange (net) Profit before income Turned to Profit 387.6 Turned to Profit (500.3)(603.7)taxes **Net Profit** 294.4 Turned to Profit Turned to Profit (451.0)(360.4)Profit attributable to 151.5 Turned to Profit Turned to Profit (369.6)(230.8)Common shareowners

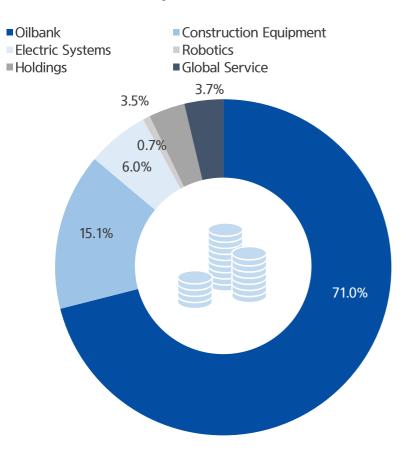
Note 1.K-IFRS consolidated basis

Note 2. Interest income : Interest income + interest expense

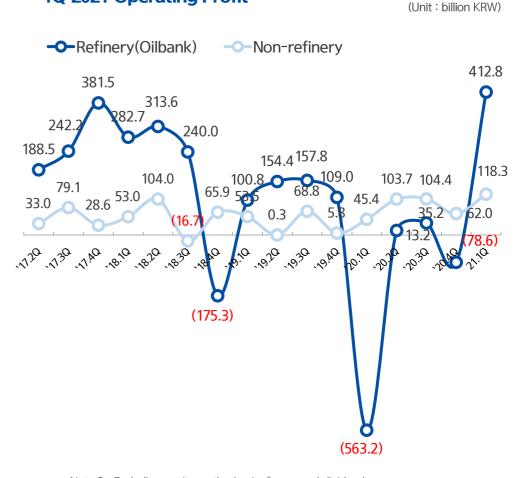
# 1. Summary of Financial Results (2/3)



### **1Q 2021 Sales Composition**



### **1Q 2021 Operating Profit**



Note 1: Consolidated Sales of each subsidiary excluding equity method gains/losses and dividends (Hyundai Heavy Industries Holdings: Parent basis)

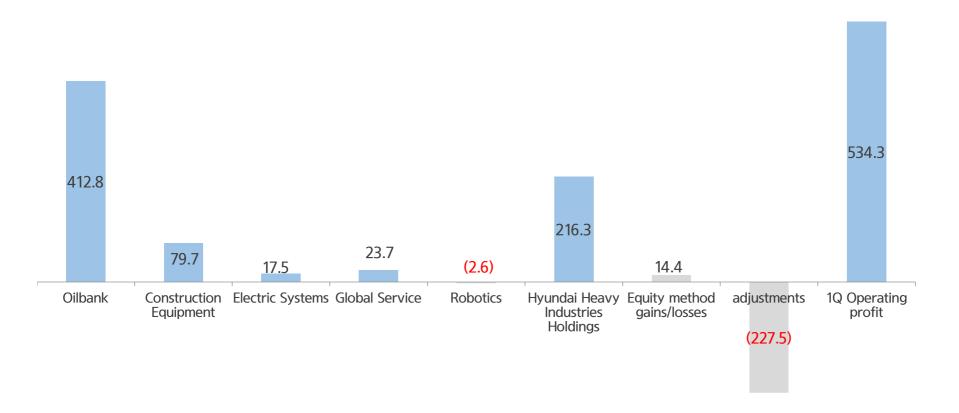
Note 2: Excluding equity method gains/losses and dividends

# 1. Summary of Financial Results (3/3)



### **1Q 2021 Operating profit Composition**

(Unit: billion KRW)



# 2. Financial Results by Companies (1/2)



### **1Q 2021 Financial Results**

(Unit: billion KRW)

| Category  |                                      | '21.1Q          |         | `20.4Q |         | '20.1Q          |         |         |           |        |                          |
|---|--------------------------------------|-----------------|---------|--------|---------|-----------------|---------|---------|-----------|--------|--------------------------|
|   |                                      | Sales Operating |         |        | Sales   | Sales Operating |         | Sales   | Operating |        | Remarks                  |
|   |                                      |                 | Profit  | OPM    |         | Profit          | OPM     |         | Profit C  | OPM    |                          |
| Consolidated<br>Entities                                | Hyundai Heavy<br>Industries Holdings | 222.2           | 216.3   | 97.3%  | 1.4     | (3.7)           | -264.3% | 281.9   | 238.2     | 84.5%  | * 21.1Q Dividends: 220.5 |
|   | Hyundai Oilbank                      | 4,536.5         | 412.8   | 9.1%   | 3,393.9 | (78.6)          | -2.3%   | 4,416.6 | (563.2)   | -12.8% |                          |
|   | Hyundai Construction<br>Equipment    | 964.9           | 79.7    | 8.3%   | 688.7   | 12.7            | 1.8%    | 636.3   | 10.7      | 1.7%   |                          |
|   | Hyundai Electric &<br>Energy Systems | 380.7           | 17.5    | 4.6%   | 491.4   | 20.7            | 4.2%    | 386.4   | 4.3       | 1.1%   |                          |
|   | Hyundai Global<br>Service            | 237.8           | 23.7    | 10.0%  | 262.8   | 33.6            | 12.8%   | 271.3   | 31.2      | 11.5%  |                          |
|   | Hyundai Robotics                     | 44.7            | (2.6)   | -5.7%  | 85.8    | (1.2)           | -1.5%   | -       | _         | -      |                          |
| Equity Method Korea Shipbuilding & Offshore Engineering |                                      | 14.4            | 14.4    | -      | (286.5) | (286.5)         | _       | 44.0    | 44.0      | -      |                          |
| Adjustment  |                                      | (325.7)         | (227.5) | -      | (26.5)  | (12.3)          | -       | (320.2) | (252.4)   | -      |                          |
| Total   |                                      | 6,075.5         | 534.3   | 8.8%   | 4,611.0 | (315.3)         | -6.8%   | 5,716.3 | (487.2)   | -8.5%  |                          |

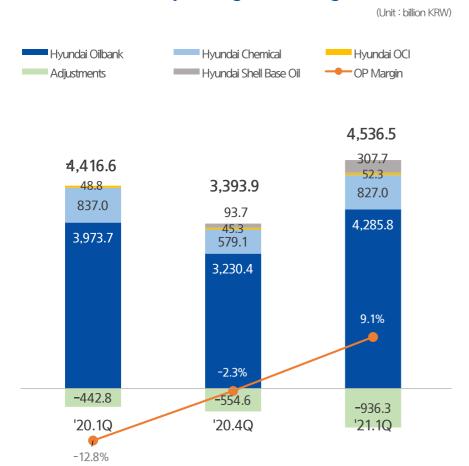
Note 1: Hyundai Heavy Industries Holdings: Parent basis, According to the spin-off of the robot sector as of 2020.5.1, the robot sector performance is reflected in the consolidated basis of Hyundai Robotics.

Note 2: Hyundai Oilbank, Hyundai Electric & Energy Systems, Hyundai Construction Equipment, Hyundai Global Service, Hyundai Robotics: Consolidated basis

# 2-1) Hyundai Oilbank (Consolidated)



#### 1Q 2021 Sales and Operating Profit Margin



Note: Consolidated, Hyundai Shell Base Oil has been newly consolidated since Nov. 2020

### Sales 4,536.5 billion KRW

- Up by 33.7% QoQ
- Up by 2.7% YoY

### Operating Profit 412.8 billion KRW, OPM 9.1%

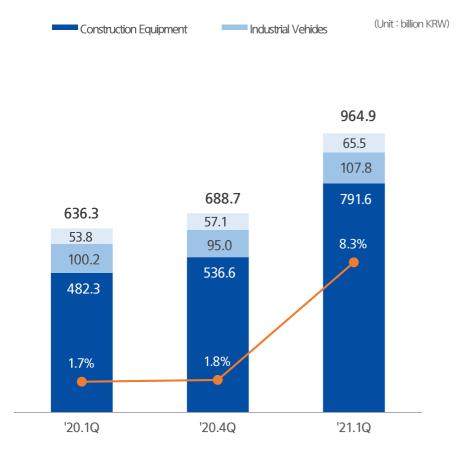
- Turned to profit QoQ
- Turned to profit YoY

- Oil prices and major product crack rise QoQ (Oil Price:  $44.6 \rightarrow 60.0$ \$/b, Gasoline  $3.0 \rightarrow 5.6$ \$/b)
- Petrochemical and lube base oil spread improvements QoQ (PX-N 135  $\rightarrow$  191 \$/ton, 150N spread 175  $\rightarrow$  252 \$/ton)
- (YoY) Plunge in oil prices has resulted in inventory valuation losses, and a huge deficit.
  - (QoQ) Inventory profits were generated by a setback in oil supply amid a modest recovery in oil demand.

# 2-2) Hyundai Construction Equipment (Consolidated)



### 1Q 2021 Sales and Operating Profit Margin



Note 1: Consolidated basis

#### Sales 964.9 billion KRW

- Up by 40.1% QoQ
- Up by 51.6% YoY

### Operating Profit 79.7 billion KRW, OPM 8.3%

- Up by 527.6% QoQ
- Up by 644.9% YoY

- Demand increases across the markets as global market conditions improve. The sector recorded its biggest quarterly sales since its launch in 2017 due to increased demand centered on emerging markets such as China and India on the back of continued government stimulus measures. and diversified product lineups (China YoY 122%, QoQ 72%, India YoY 65%, QoQ 21%)
- Amid a surge in sales, it recorded its biggest operating profit since the 2017 spin-off due to increase in sales of large equipment, and average selling prices as well as cost reduction.

# 2-3) Hyundai Electric & Energy Systems (Consolidated)

(Unit: billion KRW)



#### 1Q 2021 Sales and Operating Profit Margin





Note 1: Consolidated basis

#### Sales 380.7 billion KRW

- Down by 22.5% QoQ
- Down by 1.5% YoY

### Operating Profit 17.5 billion KRW, OPM 4.6%

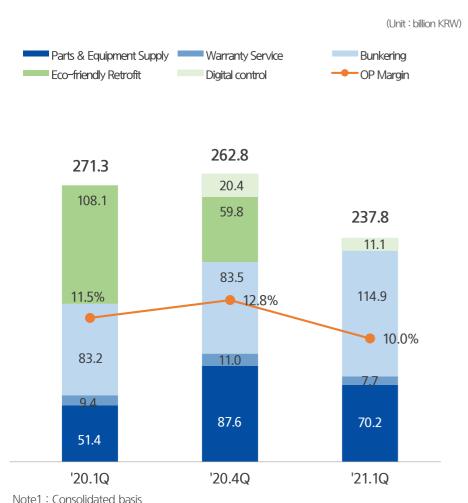
- Down by 15.5% QoQ
- Up by 307% YoY

- Sales are weak QoQ due to seasonal factors compared to the previous quarter.
- QoQ, it maintained a stable surplus due to maintaining profitability of rotating/distributing machines and improving profitability of U.S. corporations.
- YoY, profitability shows significant improvements due to profitability-oriented order taking.

# 2-4) Hyundai Global Service (Consolidated)



### 1Q 2021 Sales and Operating Profit Margin



#### Sales 237.8 Billion KRW

- Down by 9.5% QoQ
- Down by 12.3% YoY

### Operating Profit 23.7 Billion KRW, OPM 10.0%

- Down by 29.5% QoQ
- Down by 24.0% YoY

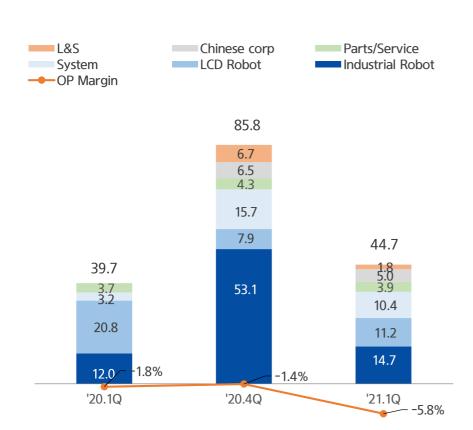
- QoQ, sales and operating profit decreased QoQ due to seasonal factors such as a decrease in orders in the previous quarter.
- YoY, sales and operating profit decreased due to a contribution of scrubber in the eco-friendly retrofit sector.
- It is predicted that sales will improve after second quarter due to improved order performance including eco-friendly retrofit such as BWTS in first quarter.

## 2-5) Hyundai Robotics (Consolidated)



#### 1Q 2021 Sales and Operating Profit Margin





Note 1: Hyundai Robotics: '20 4Q Consolidated basis, '20 3Q,'19 4Q Parent basis. Note 2: As of September 29, 2020, Hyundai Robotics consolidated Hyundai Robotics' Chinese subsidiary and Hyundai L&S.

Note 3: According to the spin-off of the robot sector as of 2020.5.1 from Hyundai Heavy Industries Holdings, the performance before 2020.5.1 is compiled by aggregating the performance of the robot business for investors' convenience.

#### Sales 44.7 billion KRW

- Down by 48.0% QoQ
- Up by 12.6% YoY

#### Operating Profit -2.6 billion KRW, OPM -5.8%

- Turned to deficit QoQ , YoY

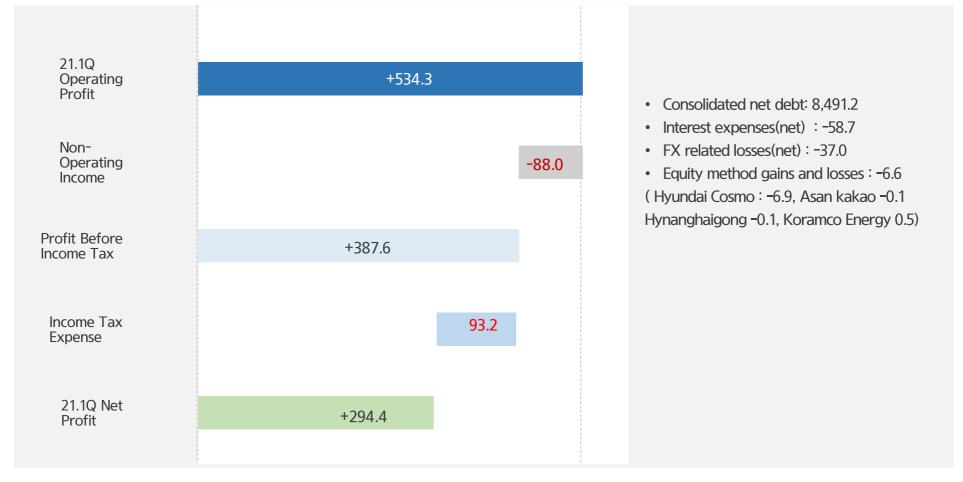
- QoQ, sales decreased due to decrease in orders for industrial robots from the second half of 2020 after realizing sales of new overseas automobile factories in the first half of 2020.
- YoY, sales increased due to recognition of sales of battery manufacturing automation corporation in the first half of 2020 and consolidation of Chinese subsidiaries and L&S consolidation
- Amid intensified price competition, it recorded a deficit due to losses in new entry business (battery manufacturing automation) and early stages of business, Chinese subsidiaries and L&S.

# 3. Non-operating Profit and Net Income



### **1Q 2021 Financial Results**

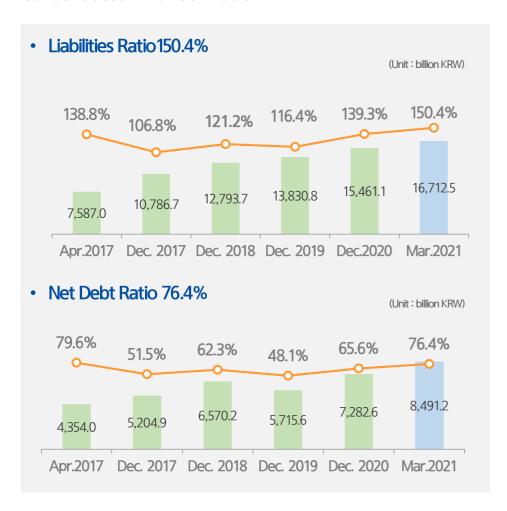




### 4. Financial Ratio



#### **Consolidated Financial Ratio**



### **Financial Ratio of Major Affiliates**

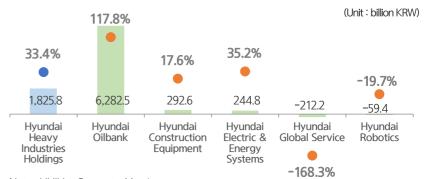
#### Liabilities Ratio

(Unit: billion KRW)



Note: HHIH - Separated basis

#### Net Debt Ratio



Note: HHIH - Separated basis

### Appendix.

# **Summary of Financial Statements**

- 1. Consolidated Financial Statement of HHIH
- 2. Consolidated Financial Statement of HDO
- 3. Consolidated Financial Statement of HGS



### 1. Consolidated Financial Statement of HHIH



### **Consolidated Income Statement**

(Unit: billion KRW)

| Category                    | '21.1Q  | QoQ              | YoY              | '20.4Q         | '20.1Q            |
|-----------------------------|---------|------------------|------------------|----------------|-------------------|
| Sales                       | 6,075.5 | 31.8%            | 6.3%             | 4,611.0        | 5,716.3           |
| Cost of Goods<br>Sold       | 5,236.4 | 14.1%            | -11.5%           | 4,590.1        | 5.919.2           |
| Gross Profit                | 839.1   | 3934.1%          | Turned to profit | 20.8           | <b>-</b> 202.9    |
| Operating Profit            | 534.3   | Turned to profit | Turned to profit | <b>-</b> 315.3 | <b>-</b> 487.2    |
| OP margin                   | 8.8%    | 15.6%p           | 17.3%p           | -6.8%          | <del>-</del> 8.5% |
| Non Operating Income & Loss | -146.7  | _                | _                | -185.0         | -116.5            |
| Profit before Tax           | 387.6   | Turned to profit | Turned to profit | <b>-</b> 500.3 | <b>-</b> 603.7    |
| Income Tax                  | 93.2    | Turned to profit | Turned to profit | -49.3          | <b>-</b> 243.3    |
| Net Income                  | 294.4   | Turned to profit | Turned to profit | - 451.0        | -360.4            |

### **Consolidated Balance Sheet**

(Unit: billion KRW)

| Category                   | Dec.31, '18 | Dec.31, '19 | Dec.31, '20 | Mar.31,'21 |
|----------------------------|-------------|-------------|-------------|------------|
| Current assets             | 8,884.2     | 9,938.3     | 8,049.1     | 8,850.1    |
| (Cash & cash equivalents)  | 1,099.8     | 2,348.0     | 2,038.5     | 1,968.5    |
| Non-current assets         | 14,463.6    | 15,780.3    | 18,509.9    | 18,971.8   |
| Total assets               | 23,347.8    | 25,718.6    | 26,559.0    | 27,821.9   |
| Current liabilities        | 8,660.2     | 8,046.0     | 6,336.4     | 6,970.5    |
| (Short-tern<br>borrowings) | 4,549.7     | 3,418.5     | 2,248.2     | 2,700.6    |
| Non-current liabilities    | 4,133.5     | 5,787.9     | 9,124.7     | 9,741.9    |
| (Long-term<br>borrowings)  | 3,325.0     | 4,652.9     | 7,283.8     | 7,860.6    |
| Total liabilities          | 12,793.7    | 13,833.9    | 15,461.1    | 16,712.5   |
| Paid-in capital            | 81.4        | 81.4        | 81.4        | 81.4       |
| Others                     | 4,344.0     | 4,727.3     | 4,720.6     | 4,742.0    |
| Retained earnings          | 3,302.0     | 3,183.3     | 2,213.0     | 2,114.4    |
| Non-controlling interest   | 2,826.6     | 3,892.7     | 4,082.9     | 4,171.6    |
| Total equity               | 10,554.1    | 11,884.7    | 11,097.9    | 11,109.4   |
| Total liabilities & equity | 23,347.8    | 25,718.6    | 26,559.0    | 27,821.9   |

Note: K-IFRS consolidated basis

# 2. Consolidated Financial Statements of Hyundai Oilbank



### **Consolidated Income Statement**

(Unit: billion KRW)

| Category                        | '21.1Q  | QoQ              | YoY              | '20.4Q        | '20.1Q             |
|---------------------------------|---------|------------------|------------------|---------------|--------------------|
| Sales                           | 4,536.5 | 33.7%            | 2.7%             | 3,393.9       | 4,416.6            |
| Cost of sales                   | 3,988.4 | 19.4%            | -18.0%           | 3,341.4       | 4,866.8            |
| Gross profit                    | 548.1   | 944.3%           | Turned to profit | 52.5          | <b>-</b> 450.2     |
| Operating profit                | 412.8   | Turned to profit |                  | = /× 6        | <b>-</b> 563.2     |
| OP margin                       | 9.1%    | 11.4%p           | 21.9%p           | <b>-</b> 2.3% | <del>-</del> 12.8% |
| Non operating income & expenses | -136.1  | _                | -                | 145.0         | -122.7             |
| Equity method gains and losses  | -6.4    | _                | -                | -3.2          | 8.9                |
| Profit before tax               | 276.7   | 317.1%           | Turned to profit | 66.3          | -676.9             |
| Income tax                      | 83.1    | _                | _                | -2.9          | -214.7             |
| Net income                      | 193.6   | 179.5%           | Turned to profit | 69.3          | <del>-</del> 462.2 |

**Consolidated Balance Sheet** 

(Unit: billion KRW)

| Category                   | Dec.31, '18 | Dec.31, '19 | Dec.31, '20 | Mar.31, '21 |
|----------------------------|-------------|-------------|-------------|-------------|
| Current assets             | 4,358.3     | 4,565.4     | 3,294.6     | 3,965.6     |
| (Cash & cash equivalents)  | 162.6       | 480.4       | 301.7       | 217.3       |
| Non-current assets         | 7,386.5     | 8,290.5     | 11,383.6    | 11,774.1    |
| Total assets               | 11,744.8    | 12,855.9    | 14,678.1    | 15,739.6    |
| Current liabilities        | 4,578.0     | 4,086.7     | 3,239.4     | 3,460.4     |
| (Short-tern<br>borrowings) | 1,573.7     | 1,125.0     | 644.0       | 868.2       |
| Non-current<br>liabilities | 2,042.7     | 3,327.6     | 6,167.8     | 6,945.7     |
| (Long-term<br>borrowings)  | 1,856.1     | 2,808.4     | 4,871.0     | 5,636.5     |
| Total liabilities          | 6,620.7     | 7,414.3     | 9,407.2     | 10,406.0    |
| Paid-in capital            | 1,225.4     | 1,225.4     | 1,225.4     | 1,225.4     |
| Others                     | 454.6       | 443.6       | 707.1       | 704.9       |
| Retained earnings          | 3,109.9     | 3,110.1     | 2,535.0     | 2,582.0     |
| Non-controlling interest   | 334.2       | 662.4       | 803.4       | 821.3       |
| Total equity               | 5,124.1     | 5,441.6     | 5,270.9     | 5,333.6     |
| Total liabilities & equity | 11,744.8    | 12,855.9    | 14,678.1    | 15,739.6    |

Note: K-IFRS consolidated basis

# 3. Consolidated Financial Statement of Hyundai Global Service



#### **Consolidated Income Statement**

(Unit: billion KRW)

| Category                       | '21.1Q | QoQ               | YoY                | '20.4Q | '20.1Q |
|--------------------------------|--------|-------------------|--------------------|--------|--------|
| Sales                          | 237.8  | <b>-</b> 9.5%     | <b>-</b> 12.3%     | 262.8  | 271.3  |
| Cost of Goods Sold             | 206.6  | <del>-</del> 7.3% | <b>-</b> 11.1%     | 222.8  | 232.3  |
| Gross Profit                   | 31.2   | <b>-</b> 22.0%    | <b>-</b> 20.0%     | 40.0   | 39.0   |
| Operating Profit               | 23.7   | <b>-</b> 29.5%    | -24.0%             | 33.6   | 31.2   |
| OP margin                      | 9.97%  | -2.83%p           | -1.53%p            | 12.8%  | 11.5%  |
| Non Operating<br>Income & Loss | 5.0    | -                 | -                  | -8.7   | 5.9    |
| Profit before Tax              | 28.7   | 15.3%             | <del>-</del> 22.6% | 24.9   | 37.1   |
| Income Tax                     | 7.7    | 8.5%              | <b>-</b> 16.3%     | 7.1    | 9.2    |
| Net Income                     | 21.0   | 18.0%             | -24.7%             | 17.8   | 27.9   |

### **Consolidated Balance Sheet**

(Unit: billion KRW)

| Category                                    | Dec.31, '18 | Dec.31, '19 | Dec.31, '20 | Mar.31, '21 |
|---|-------------|-------------|-------------|-------------|
| Current Assets                              | 359.5       | 569.3       | 428.3       | 517.5       |
| (Cash & Cash<br>Equivalents)                | 124.8       | 168.9       | 93.7        | 229.6       |
| Non-current Assets                          | 11.2        | 26.2        | 35.6        | 26.9        |
| Total Assets                                | 370.7       | 595.5       | 463.9       | 544.4       |
| Current Liabilities                         | 151.8       | 283.9       | 200.6       | 378.3       |
| (Short-tern borrowings)                     | _           | -           | _           | 21.3        |
| Non-current Liabilities                     | 0.3         | 3.4         | 9.0         | 40.0        |
| (Long-term<br>borrowings)                   | _           | -           | -           | 30.0        |
| Total Liabilities                           | 152.0       | 287.3       | 209.6       | 418.3       |
| Paid-in Capital                             | 20.0        | 20.0        | 20.0        | 20.0        |
| Others                                      | 105.5       | 105.2       | 20.0        | 20.0        |
| Retained Earnings                           | 93.2        | 183.0       | 214.3       | 86.1        |
| Total Shareholder's<br>Equity               | 218.7       | 308.2       | 254.3       | 126.1       |
| Total Liabilities &<br>Shareholder's Equity | 370.7       | 595.5       | 463.9       | 544.4       |

Note: K-IFRS consolidated basis

